

19-3-2019

Sales Engineer

Job Descriptions:-

We are looking for dynamic, enthusiastic candidates to join our company.

- Develop Sales and Marketing program to the assigned target market/territory.
- Conduct Sales and Marketing as defined in the Corporate Strategy.
- Increase market share and client base.
- Develop new market opportunity.
- Provide after-sales services to customers.
- Forecast sales target monthly, yearly basis.
- Submit sales report & forecast reports to Sales Manager.

Qualifications:

- Bachelor Degree in Electrical, Instrumentation, Electronic Engineering or any related field.
- Experience 0-2 years in sales representative, technical support or related field.
- Good management & sales strategy, Planning, Team building, Relationship Building.
- Knowledge of the distribution channel and competitors.

- Good interpersonal skills, good leadership and service minded.

- Excellent communication, presentation, negotiation and good team player with good interpersonal skill

- Ability to identify customer needs and satisfaction

- Hard working, able to travel up country

- Able to work under pressure.

- Good personality

- Good Computer skills, Ms Office; Word, Excel, PowerPoint.

- Have own car and driver license.